

Telephone: 0484-2873888

Material Organisation
Southern Naval Command
Naval Base
Kochi - 682004

MOK/CPRO/1100

13 Feb 2020

All Vendors

CONDUCT OF VENDORS CONCLAVE-2020

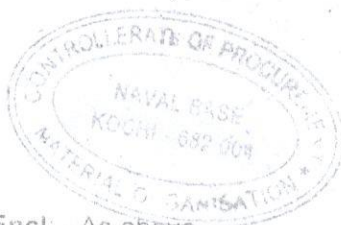
1. The Southern Naval Command acknowledges your contribution as an esteemed supplier and associate towards keeping up high standards of training and tempo of operations at this Command. Your support towards meeting the logistics/material requirement is very well recognized and appreciated. We are glad to inform you that as a novel measure towards strengthening the buyer-seller relation and augment collective wisdom, a Vendors Conclave is being organized by Material Organisation (Kochi) on behalf of HQSNC on 13th March 2020. The conclave is aimed at providing a forum for sharing experiences, challenges and feasible solutions for a conducive business environment. It is envisaged to bring all stakeholders i.e. buyers, IFA, CDA and DGQA and GeM officials on a common platform so that nuances of procurement process can be better understood by one and all. In addition to a few guest lectures on topical issues, the forum would enable interaction amongst various stakeholders and deliberations in following important areas:-

- (a) Amplifications and clarifications on issues pertaining to GeM procurements.
- (b) Areas of concern faced by vendors.

2. The event can only be successful with a healthy participation from your side. In view of the aforesaid, the following is requested:-

- (a) Depute two reps from firm, preferably from higher management for participation in the event at Kochi.
- (b) Forward Agenda points which you feel should be addressed by the forum and the details of the two reps attending the Conclave on E-mail snemo@navy.gov.in and Fax: 0484-2667647 to the nodal officer-Cdr Shibu Philip.

Regards,



Encl: - As above

(S Uday Karan Reddy)
(S Uday Karan Reddy)
Joint Controller Procurement
for Material Superintendent

FORMAT FOR VENDOR DETAILS

<u>Sno</u>	<u>Name of Firm</u>	<u>Address and telephone</u>	<u>Email</u>	<u>Name of point of contact person</u>	<u>Mobile no of point of contact</u>
1.	Gurudev Agencies	No. 32/37 1st Floor, Dewan Rama Road, Purasawalkam Chennai 600084	gurudev agenciesn 2018@gn ail.com	Nitesh Kumar Jain	9677144888 8610883801

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